

how we work

These are the things that are important to us. They don't live on a piece of paper, in a filing cabinet or on a glossy brochure. Without them we wouldn't be able to do business the way we do, or achieve the results we achieve.

1 Spontaneity – acting without prompting

We don't wait for problems to arise. That said, despite the best laid plans of mice and men, they do happen. When and if they do, we'll explain exactly what they are and what we can do to solve them.

2 Enthusiasm – taking a 'can do' approach

In a marketplace is increasingly stifled by rules and regulations, making things happen requires an enthusiastic, can-do approach. We don't take 'no' or 'that'll never work' for an answer. If we had, we wouldn't be in business.

3 Curiosity – leaving no stone unturned

Where would we be without curiosity? Discovering and learning new ways of doing things enables us to provide creative and effective solutions to seemingly intractable problems. It also keeps us fresh, up to speed and helps ensure we don't become complacent.

4 Open Mindedness – always open to finding new solutions

In almost every deal there will be a time when something arises that causes either the buyer or seller to question whether the sale should go ahead on the terms agreed. By taking an open-minded approach, Land4homes is able to provide effective mediation where attitudes have become fixed or entrenched.

